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Dear <Salutation>:

MIT Leaders for Global Operations is celebrating its 25th anniversary in 2012-13, and as we prepare for a special alumni conference in May, we're proud to look back on a quarter-century of LGO even as we continue to evolve as the preeminent program for training future leaders in manufacturing and operations.

Our alumni conference at MIT on May 2-3, 2013, "Learning through 25 Years of the LGO Experience," will feature a founders' panel, sessions moderated by Jan Klein and Bill Hanson, and keynotes by "The Apprentice" winner Randal Pinkett (LGO '98) and others to be announced. This event comes a year after the successful "Future of Manufacturing in the U.S." conference co-sponsored by LGO that featured an impressive array of manufacturing experts from industry, government and academia. All LGO alumni are warmly invited to attend the upcoming alumni conference to celebrate LGO and to reconnect with classmates, faculty and staff.

When LGO began in 1988 as the Leaders for Manufacturing program, only three MIT engineering departments were involved. Now there are seven (including two that didn't exist 25 years ago—the Engineering Systems Division and the Department of Biological Engineering), and the roster of LGO industry partners has grown from eight to 20.

As manufacturing and operations expand into more industries and global locations, LGO alumni, as always, are leading the way. Two of them—Aaron Fyke (LGO '02), founder and president of Energy Cache, and Matt Vokoun (LGO '05), corporate VP for strategy and companion products at Motorola Mobility (Google)—have shared their experiences in recent months through LGO alumni webinars. Fyke is one of the many alumni who credit LGO with giving him the tools to succeed in the industry of his choice.

"Without LGO, I wouldn't have shifted from an engineering role to a broader role of building businesses. Without the experience I had starting up early-stage companies or the brand equity of having come from LGO, I wouldn't have had the opportunity to join a venture capital firm," says Fyke. "LGO opened and is still opening doors for me that were absolutely critical."

Alumni continue to inspire us as we see each class of students through to graduation. One recent alumna, Elizabeth Katcoff (LGO '12), was diagnosed with cancer at the start of her internship with Nissan but returned after treatment to graduate from MIT—and her internship project could end up saving Nissan \$500,000 a year. You can read about Elizabeth and other award-winning LGO students, alumni and faculty on our website at lgo.mit.edu/news.

As the demand for global operations professionals continues to rise, LGO must attract new partner companies in a wide variety of industries and geographic locations. We must also continue expanding our course offerings and recruit LGO faculty advisors with new research specialties. We need to help our partners attract our graduates in a very competitive marketplace. And we have to continue to draw the best students into the program by expanding our applicant pool.

Because we have to do all this and more with limited financial resources, we count on the support of LGO alumni like you to fund scholarships, plant tours, and other activities. Today, I ask you to consider a 2013 donation that will enable us to sustain these initiatives and continue to train the leaders who will follow in your footsteps.

Gifts to the following three funds will help address our needs:

- **The LGO Alumni Annual Fund** was established to provide the program with immediate financial support. Contributions to this fund are distributed under an alumni board's advisement.
- **The LGO Endowed Discretionary Fund** was established to provide long-term program support. Gifts to this account accrue interest that will be used to fund future program priorities.
- **The William C. Hanson, Don W. Davis, and Janice Klein Leadership Fund** provides targeted support for leadership education at LGO, including a fellowship in honor of the late Don Davis, who taught LGO's seminar in leadership and ethics for 22 years. Gifts to this fund are used at the discretion of the LGO Student Leadership Committee each year; fellowships will be selected by the admissions committee, with input from the leadership committee. Jan Klein's name was added to this fund last year in order to recognize her many years of service to LGO.

Our goal is to maintain and increase the level of achievement made possible through your leadership and support of the LGO program and each other. With your help, I believe LGO will continue to enhance the world of operations and advanced manufacturing by producing exceptional leaders who are uniquely trained in engineering and management.

Sincerely,



Don Rosenfield